

# CHARLIE VICTOR

THE CARGOLUX MAGAZINE



#05  
The LUX issue

# #05

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## CHARLIE VICTOR

The LUX issue

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## WELCOME



As the strong market continues into 2018, we at Cargolux reflect upon the many relationships and huge effort that culminates in business success. We share and, in part, owe our success to the strong and productive relationships we enjoy with our stakeholders and with our partners around the world.

As a key player in the transportation industry, we rank in the top ten most attractive employers in Luxembourg. We are the second largest cargo carrier in Germany, France and Austria and are in 6<sup>th</sup> position on IATA's cargo carriers ranking for international scheduled FTKs. We not only became the number one international cargo carrier in the U.S. for 2017, but are also in the top 5 of IATA's worldwide all-cargo airline ranking for fuel efficient carriers.

Cargolux has been a signatory to the United Nations Global Compact, pledging to respect their ten principles since 2007. We also actively support the 17 Sustainable Development Goals (SDGs), which came into effect in 2016 and form the heart of the UN's 2030 agenda. 2017 was a testament to the compatibility of altruistic goals and bottom-line success.

It is sometimes difficult to be at the vanguard of a movement, but with almost a decade of CSR reporting under our belts, Cargolux's commitment to social responsibility continues to grow every year. Our triple-bottom-line culture (social, environmental and financial) embraces and demonstrates tangible evidence that 'good for the environment' can be good for business... And that 'good for the community' can be good for the company.

We hope you enjoy this edition of Charlie Victor that highlights our team's efforts toward sustainable business, community, and industry relationships, and their enthusiastic focus to be better, cleaner, faster, quieter. ◯

**MOA SIGURDARDOTTIR,**  
HEAD OF CORPORATE COMMUNICATIONS



**MAXIM STRAUS,  
EXECUTIVE  
VICE-PRESIDENT  
AND CFO**

# Finance Contributes to 2017 Successes

“EVEN MORE THAN MY OWN FINANCES, EACH TIME WE SPEND MONEY FOR THE COMPANY, I TAKE IT PERSONALLY,” SAYS **MAXIM STRAUS**, EXECUTIVE VICE-PRESIDENT AND CFO. “AND SINCE THE PRICE OF ONE AIRCRAFT CAN AMOUNT TO TWO HUNDRED MILLION US DOLLARS, THAT IS A VERY GOOD THING!” >



**M**axim has seen his share of purchases. In the last few years, Cargolux, following a strategy of expansion, diversification and cost containment, has almost doubled its fleet. Whether it is aircraft or engine financing, traffic rights negotiation or strategic cooperation, this affable, upbeat CFO, and his mature and very expert team, are always in the thick of things.

With a post-graduate degree in International Management, Maxim joined the airline in 2005. Starting in Financial Planning, and finishing his degree while on the job, his thesis, *Managing Interest Rate Risk*, prepared him to understand the intricacies of large-scale financing and risk mitigation. Maxim steadily worked his way up through the organization: Intern, Assistant Financial Planning, Manager Aircraft Financing, Director Corporate Finance & Strategic Projects, led to Vice-President Corporate Development & Strategic Alliances, and finally to EVP & CFO. “It’s one of the things about Cargolux,” says Maxim. “People notice when you work hard and put in the effort and, when you are ready for more responsibility, you are well positioned to get it.”

Working closely with, and learning from, Cargolux management, he has been actively involved in the world of aircraft financing and corporate finance. He started negotiating traffic rights when he took on the role of Vice-President Corporate Development & Strategic Alliances in 2014. This highly sensitive and very complex process involves much negotiation, and meeting with various governmental bodies to secure rights that are complementary to the existing routes. “Since Cargolux has been around for over 45 years, we were able to secure, with our Government, very enviable traffic rights. But we are always on the lookout for ways to add destinations and frequencies, to better serve the customer and create a more resilient network.” he says.

The ground-breaking partnership with Emirates SkyCargo, is just one example of initiatives that require Maxim, and many

others, to keep Cargolux at the forefront of the industry. He now travels, almost non-stop some months, to close a deal or finalize agreements with banks, airports, governments or other carriers; a schedule that might be considered challenging for the father of three. But he loves his work and with a supportive wife, he is able to devote his energy to building Cargolux’s future. Much of his work is focused around optimization of capital and asset financing. For example, a focus for investing in the fleet is to match the useful life of the aircraft with its financing by the banks. No small goal when the financing contracts for one aircraft adds up to thousands of pages. Looking at the size of 747 financing, reducing interest rates by half a percentage over a 12-year period is a very significant amount.

Cargolux’s digitalization strategy is helping his team accomplish that goal; integrating and automating many financial processes and data into one system and freeing up the highly expert team from repetitive tasks. The importance of this cannot be underestimated as it leaves the team to concentrate on value-added investigations, analysis and recommendations; creating deeper understanding of trends, the company, and financial indicators in the industry.

The company is now celebrating the record results of 2017, and Maxim references other strategic decisions and operational activities that all contributed. Cargolux’s strategy to expand flexible capacity, while holding costs stable, was another pillar in the 2017 success. While in recent years, freighter capacity was contracting, due to the consolidation of shipping and other transportation vehicles, Cargolux’s longevity and consistency in Asia and other important markets allowed it to capture emerging opportunities as market demand increased. Digitalization also allowed Cargolux to streamline processes, such as yield and trucking management, and reduce overall costs. “I am always looking to optimize the future competitiveness of Cargolux, so that we remain in business in the long-term, which matches well with my potential retirement age!” he smiles.

A master of understatement, Maxim’s response to “Tell me about the 2017 results?” was, “Yes, the results were not too bad. After a few challenging years,” he adds, “it was good to see the underlying yield increase and profits go up. The good news, however, is that it is continuing into 2018...”

**“Engine and aircraft financing, purchasing, creating strategic alliances, negotiating contracts, digitalization, never a dull moment at Cargolux...”**

Maxim Straus

## FRESH PRODUCT

# From Field to Shop: Fresh!

HIGHLY TRAINED PROFESSIONALS AND **SOPHISTICATED EQUIPMENT** MOVE PERISHABLE AND VULNERABLE GOODS AT THE PERFECT TEMPERATURE FROM PICK-UP TO FINAL DESTINATION.

**W**hen you bite into a banana or smell the inviting scent of a fresh bouquet of flowers, you probably don't think about how it arrived at your local shop – sweet, fragrant, and at the peak of perfection. At Cargolux, the Fresh experts think of nothing else. From sophisticated equipment that maintains an ideal temperature for perishables in transit, to enhanced communication that features automated shipment tracking and tracing; Cargolux's Fresh team ensures that every cargo enjoys an uninterrupted chain of temperature-controlled environments, from origin to destination, safe-guarding the delicate nature of the perishable. "Time in the air is only a fraction of the whole transit process," says Stavros Evangelakakis, Global Product Manager, Healthcare & Perishables, "but our

goal is to work with Logistics Agents to ensure an optimal and temperature-controlled process from start to finish."

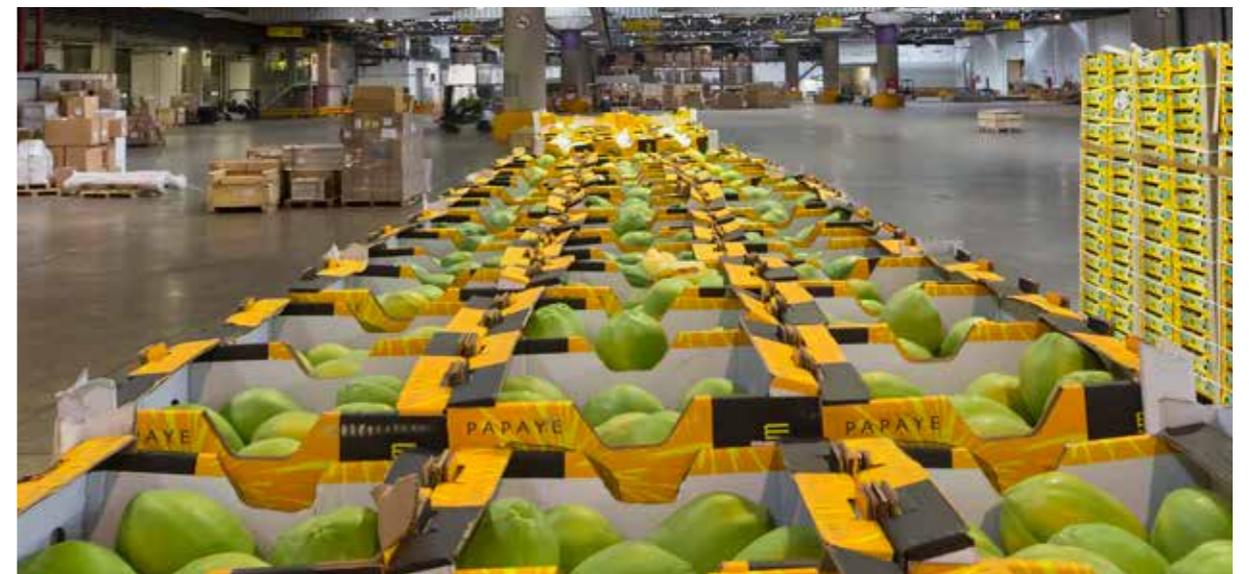
An important factor in keeping things at their peak, is the fleet of long-range, highly efficient Boeing 747Fs. These planes are more environmentally friendly, and their separately adjustable air-conditioned zones are ideally suited to transport the whole range of fresh and delicate commodities consumers expect. "It takes quite a lot of effort and resources to grow some of the products we transport," says Stavros. "It is up to us to do everything we can to ensure that every product we transport is as fresh as possible upon arrival." ◻



**FRESH! EXPERT LOAD CONTROL AND HANDLING STAFF ARE TRAINED IN MANAGING PERISHABLE ITEMS. VACUUM COOLING FACILITIES AND THERMAL BLANKETS ARE JUST SOME OF THE PROTECTION YOUR SHIPMENTS ENJOY.**



CARGOLUX EXCELS AT CUSTOMIZED WORLDWIDE SOLUTIONS. ONFORWARDING, AND AUTOMATED SHIPMENT TRACKING AND TRACING **SAFEGUARD YOUR SHIPMENT** WHETHER ON THE ROAD OR IN THE AIR.



TRANSPORTING  
THE SURVIVING PIANO

# Moving: The Iconic Peace Piano

CARGOLUX PRIDES ITSELF ON THE SPECIALIZED PRODUCTS THAT ALLOW ITS CUSTOMERS TO ENJOY OUTSTANDING LEVELS AND CATEGORIES OF SERVICE. BUT EVEN THE MOST PRECIOUS CARGO CAN FLY 'GENERAL DELIVERY' BECAUSE **CARGOLUX IS CLASSICALLY WORRY-FREE.**

**F**ew objects evoke such emotion and a visceral understanding of the devastation of war as the Hibaku Pianos; six pianos that survived the destruction of the nuclear bombing of Hiroshima and Nagasaki almost 73 years ago.

In December 2017, Cargolux was honoured to fly one of the famous Hibaku pianos from Japan to Oslo, to be featured in the Nobel Peace Prize Concert, held in honour of the winner each year. The catalyst for the piano's movement last year was the Nobel Peace Prize awarded to ICAN (the Campaign to Abolish Nuclear Weapons) for their untiring fight for nuclear disarmament and their work to highlight the devastation to victims and the appalling human toll taken by any nuclear weapon.

Dubbed the Atomic Piano, it stood in a private residence in Hiroshima, only 3 kilometres from the blast site, and still emanates very low levels of radiation. Now owned by Yagawa Piano Studio, it and the other five pianos were collected and lovingly restored by the proprietor, Yagawa Mitsunori, himself the offspring of a Hiroshima survivor.

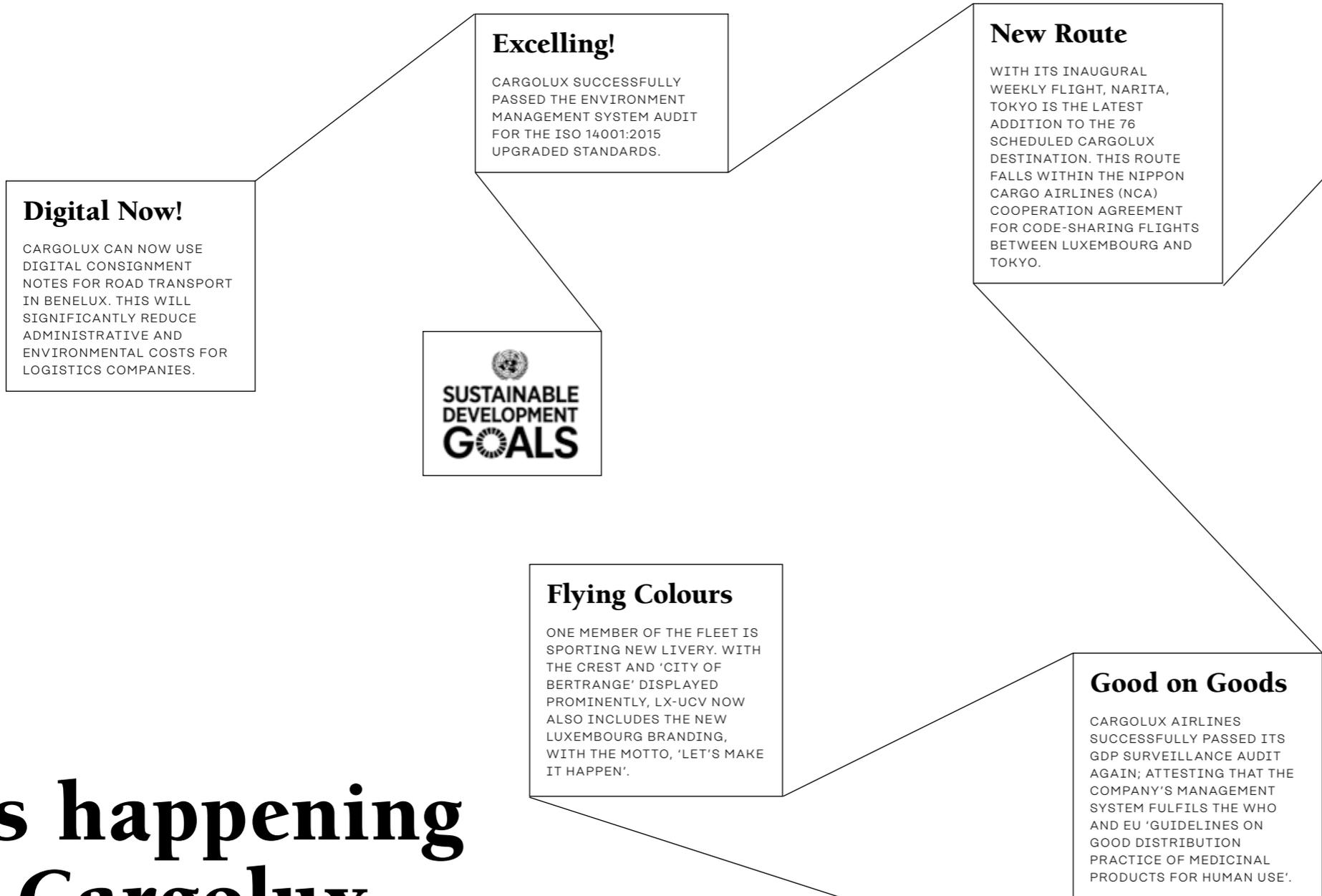
Although the piano has been highlighted in several peace concerts throughout Japan, it has only been moved outside of the country once before, in 2010. "It's a huge responsibility to transport such a treasured object," says General Manager Japan, Kamiya YASUSHI. "But it is quite an honour and a testament to our reputation that this very precious piano was shipped using our 'Classic' product service. This demonstrates the faith people have in even our basic service."

No one could have predicted that this modest 85-note black upright Yamaha, built in 1938, would become the symbol of the fragility of peace. But as John Legend's hands moved across the keys, it was clear that it had indeed become an iconic reminder that even out of the harshness of war, hope and beauty can emerge. ◻



**“The atomic piano, one of six precious pianos recovered after the bombing of Hiroshima in 1945, was shipped to the Nobel Prize Concert venue using Cargolux’s Classic Service.”**

Kevin Shek, VP Head of Asia & Pacific



NEWS

# It's happening at Cargolux

DIGITALIZATION OF LOGISTICS FOR BENELUX CONSIGNMENT MANAGEMENT; **IMPLEMENTATION OF NEW ROUTES**; SUCCESS WITH AUDITS... IT'S HAPPENING AT CARGOLUX!

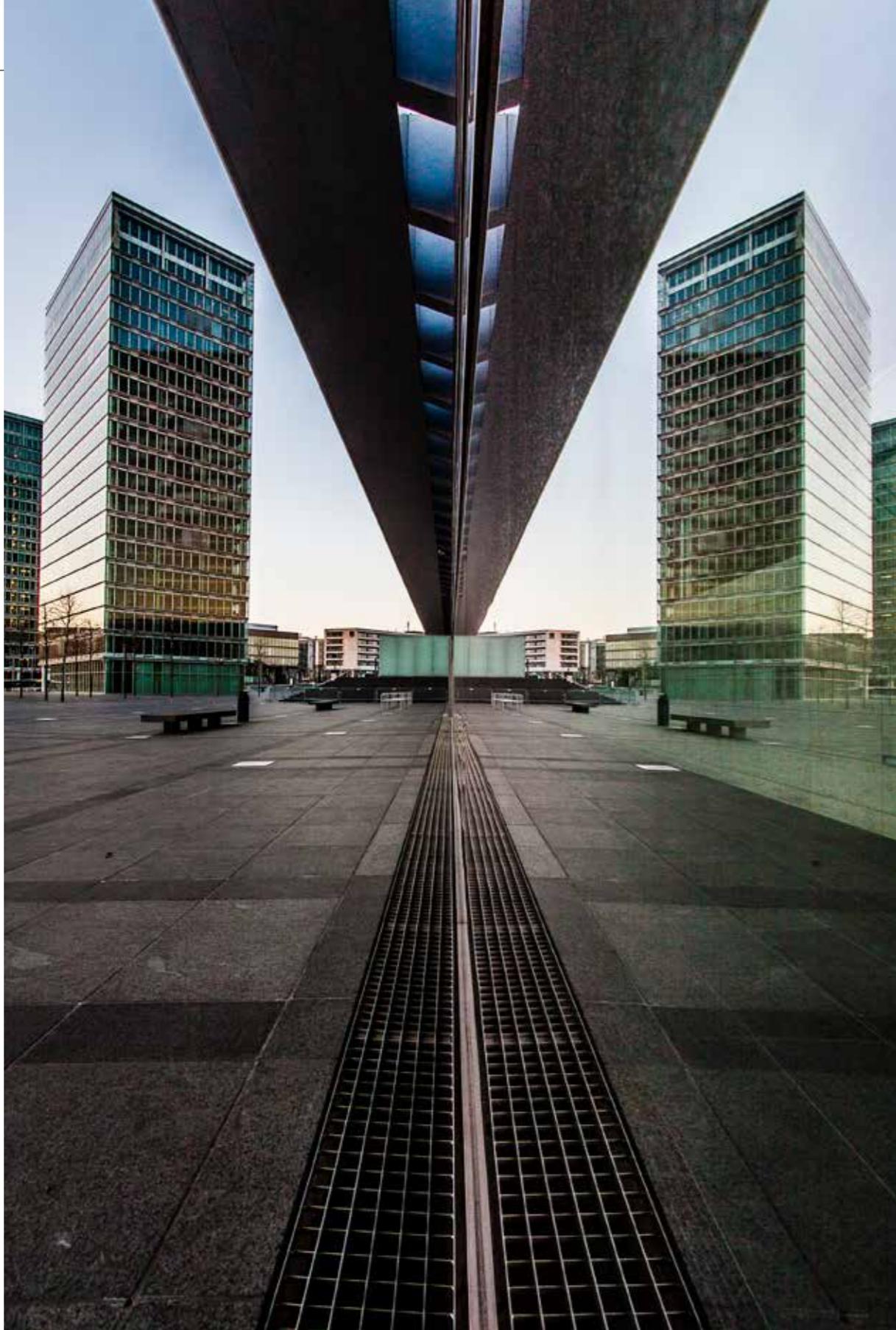


DISCOVER LUXEMBOURG



# Home Grown: Global Reach

AT 1<sup>ST</sup> POSITION IN THE USA ON IATA'S WORLDWIDE RANKING, AND 6<sup>TH</sup> WORLDWIDE, CARGOLUX IS A **HOME-GROWN SUCCESS STORY**. DEEPLY ROOTED IN LUXEMBOURG SINCE THE 1970S, WE ARE ONE OF THE KEY PLAYERS IN THE TRANSPORTATION INDUSTRY AND ONE OF THE TOP TEN MOST ATTRACTIVE EMPLOYERS IN LUXEMBOURG. >



CLASSIC, JUMBO, POWER, HAZMAT,  
 PHARMA, FRESH, ALIVE AND PRECIOUS!  
 8 DIFFERENT PRODUCT LINES AND  
 2 SERVICE OPTIONS ARE MANAGED  
 BY TRAINED EXPERTS. **YOU NAME IT,  
 WE FLY IT.**

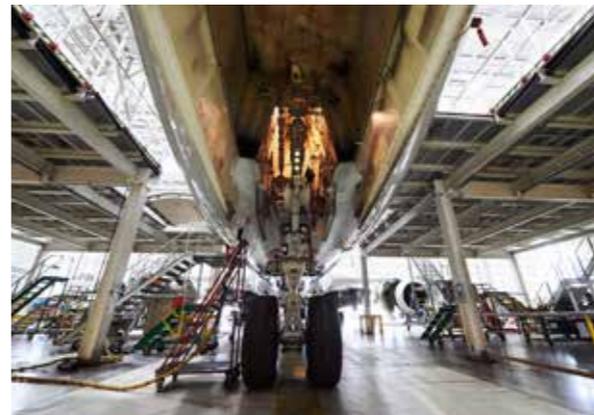




AFTER MORE THAN 45 YEARS IN BUSINESS, CARGOLUX'S 85+ OFFICES IN 50+ COUNTRIES, SERVE SOME **90 DESTINATIONS**. WE CONNECT WITH EVERY IMPORTANT INDUSTRIAL AND TRADE CENTER WORLDWIDE.

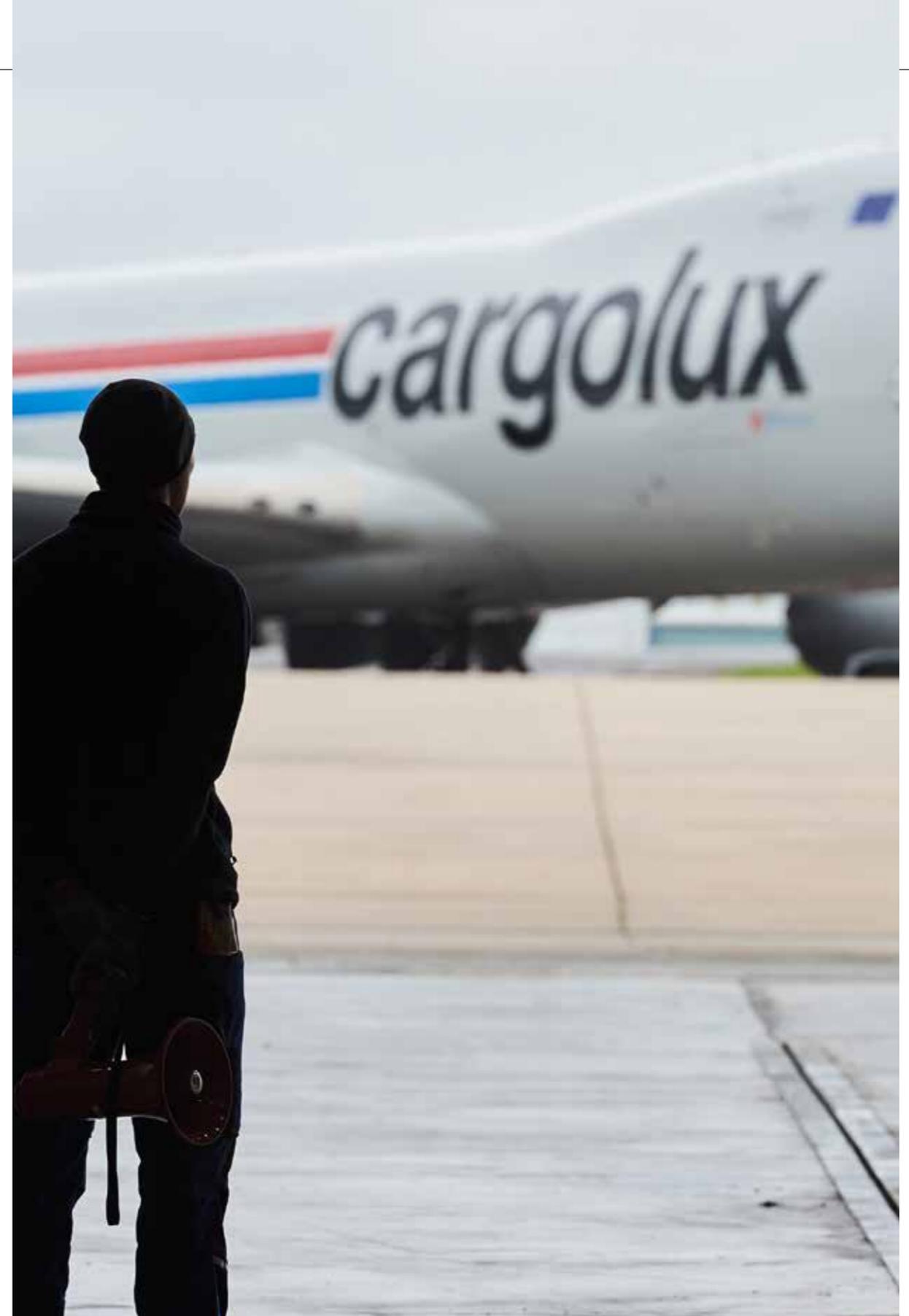


CARGOLUX IS **COMMITTED TO SUPPORTING** YOUTH, CULTURAL AND SPORTS ACTIVITIES, EDUCATION, RESEARCH AND HUMANITARIAN NGOS.





CARGOLUX IS AN **OUTSTANDING AMBASSADOR** FOR THE GRAND DUCHY AND FOR THE ARTS. WE ARE PROUD TO SUPPORT THE MNHA (MUSÉE NATIONAL D'HISTOIRE ET D'ART) AND MUDAM.





FASTER, BETTER, CLEANER, QUIETER;  
WE HAVE ONE OF THE BEST NOISE  
FOOTPRINTS AND SOME OF THE  
LOWEST EMISSIONS IN THE INDUSTRY.  
**CARGOLUX STRIVES TO REDUCE OUR  
ENVIRONMENTAL IMPACT.**

## Happy 25<sup>th</sup> Porsche Supercup!

Every day, the Charter team provides much-needed specialized services which augment Cargolux's already impressive line-up of high-frequency, point-to-point flights. 2017 was the 25<sup>th</sup> Anniversary for Porsche's Supercup in Mexico and the Autodrome Hermanos Rodriguez was gripped with the excitement of this fast-paced, 2-day event. High-precision automobiles, such as the shipment of 28 Porsches in October from Stuttgart for this event, highlight the on-time, at-location excellence as 70 tonnes of pure automobile magic were entrusted to the experienced hands of the Cargolux Charter Department.

As well as the 28 race cars, spare engines, parts and a variety of race equipment were also included on the manifest. The turn-around was tight. The demanding schedule allowed only a few days of 'murphy time', so nothing was left to chance. The Charter team even arranged for back-up equipment and contingency aircraft for this high-profile cargo. "You have to think about what might go wrong, and then take steps to prevent or mitigate it," says Gordon Chang, the team member responsible for the transport. "It takes skill and expertise to see all potential issues and challenges... and to create solutions where others might only see problems."

The highly specialized Cargolux Charter team carefully plans every shipment with key departments and even provides on-site consultation and guidance on preparing delicate cargo for transport. Strong trucking relationships, special loading equipment, and automated shipment tracking, spells peace-of-mind for customers. "Our aircraft are purpose-built for demanding, valuable cargo, such as these Porsches. The special rigs stack and strap 2 cars in tight enough to withstand any amount of G-force a transatlantic crossing can throw at us," says Chang.

The Cargolux Charter Department is dedicated, passionate and committed to quality and their attention to detail is unequalled. They provide the proper handling of cargo from pick-up to delivery, and at every step of the way in between. ○

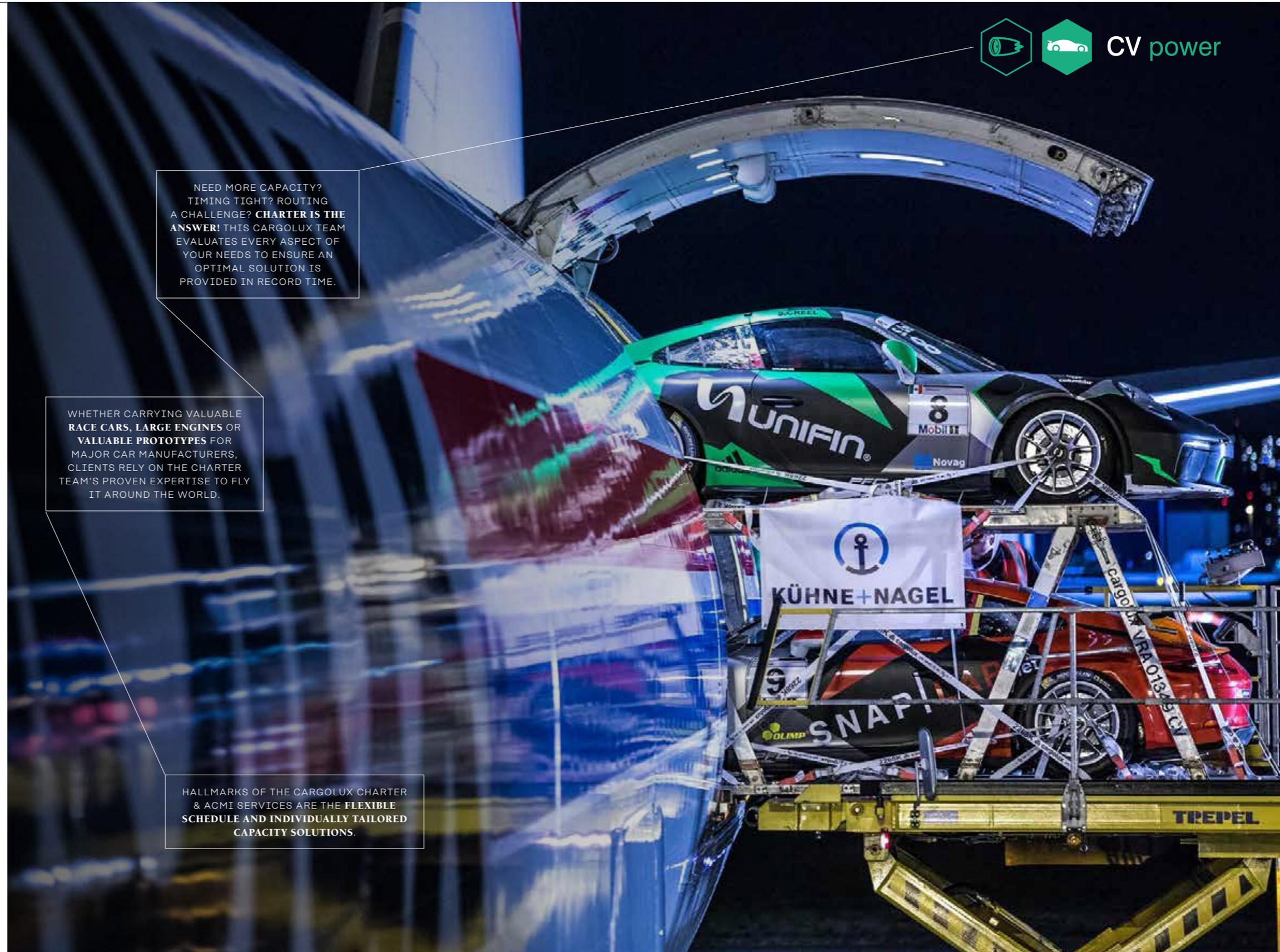
© Cargolux



NEED MORE CAPACITY?  
TIMING TIGHT? ROUTING  
A CHALLENGE? **CHARTER IS THE  
ANSWER!** THIS CARGOLUX TEAM  
EVALUATES EVERY ASPECT OF  
YOUR NEEDS TO ENSURE AN  
OPTIMAL SOLUTION IS  
PROVIDED IN RECORD TIME.

WHETHER CARRYING VALUABLE  
**RACE CARS, LARGE ENGINES OR  
VALUABLE PROTOTYPES** FOR  
MAJOR CAR MANUFACTURERS,  
CLIENTS RELY ON THE CHARTER  
TEAM'S PROVEN EXPERTISE TO FLY  
IT AROUND THE WORLD.

HALLMARKS OF THE CARGOLUX CHARTER  
& ACMI SERVICES ARE THE **FLEXIBLE  
SCHEDULE AND INDIVIDUALLY TAILORED  
CAPACITY SOLUTIONS.**





MEET: GRAHAM HURST AND JOERI MEEÛS,  
VICE PRESIDENT QUALITY & COMPLIANCE  
MONITORING, OUT-GOING & IN-COMING



# Smooth Sailing for a Cargolux Pillar

AN IMPORTANT ELEMENT OF ANY ORGANIZATION IS KNOWING THE COMPANY'S HISTORY AND WHY CERTAIN DECISIONS WERE MADE. TRANSITIONS BETWEEN THE 'NEW BLOOD' AND 'OLD GUARD' CAN BE FRAUGHT WITH CHALLENGES. BUT IN CARGOLUX, AND QUALITY & COMPLIANCE MONITORING ESPECIALLY, **COOPERATION AND SEAMLESS TRANSITION IS THE NORM**, AS AUTHORITY IS PASSED FROM ONE TO THE NEXT.



**F**ew airlines seem to inspire the type of loyalty and dedication that we see at Cargolux. Graham Hurst, (out-going) Vice President, Quality and Compliance Monitoring, is just one example of the commitment, perseverance and enthusiasm that sets the Cargolux team apart from others in the industry. With 40+ years of service, Graham can easily talk about the company's evolution.

Starting as an aeronautical engineer with Hawker Siddeley Aviation in the 60s, he eventually moved into air traffic control with the DOT (Department of Transport) in Australia, before landing a position as an Air Anglia Operations Supervisor in the 70s, where Graham had contact with Cargolux crews in Aberdeen, as two of their flights came through on an oil charter to Cairo. "It was an interesting time for Cargolux then. It took a while to get to know the flight crews, who were mostly Icelandic. But I'm a people person, so I connected with them very well, and learned enough. When the right job opening presented itself, I was interested."

He moved into the Cargolux Flight Operations Department in 1977 and has been with the company ever since. Moving up to Director and then Vice President of Flight Operations after 3 years, Graham had the right background and experience to fill a role in Quality and Compliance Monitoring when it became a regulatory requirement. Graham's easy conversational style and approachability were great assets in a job that required him to be part peace-maker and part counselor. "Compliance and quality don't happen on their own," he says. "It takes dedication and the right type of mind-set. One that must permeate the whole company, like we have in Cargolux."

"It is a real team effort," says Joeri Meeûs, (in-coming) Director, Quality and Compliance Monitoring. "We can't do our job without cooperation from all segments of the organization. In turn, part of our value-add is that we have the helicopter view. We can flag things quickly if different parts of the organization need to know about them."

Joeri, hired by Graham about 4 years ago, is part of the 'new blood' that is filling out Cargolux ranks. He has a rich background with a variety of companies in the aviation industry, which includes Pilot Training and an MSc in Air Transport Management. His inquisitive and enquiring mind is always working. He encourages the team to ask questions and challenge the status quo.

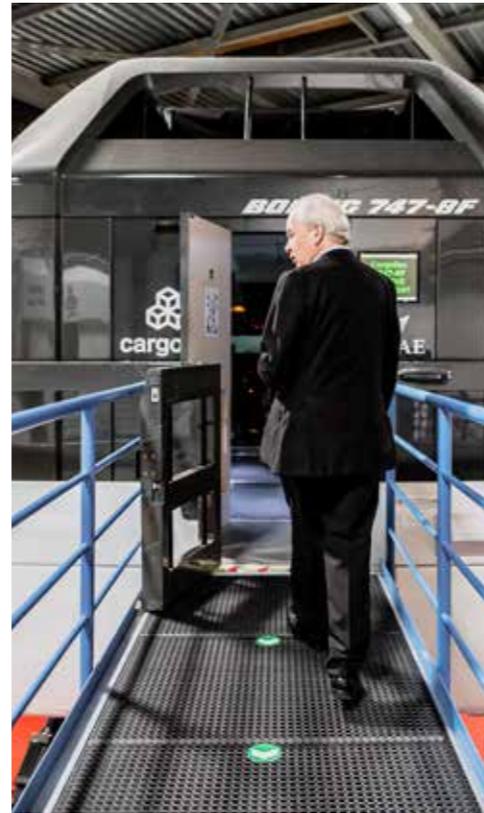
Joeri and Graham worked in lock-step for over a year to ensure a smooth and effective transition. Graham is philosophical, "I love my work and would

continue but we all have to retire at some point. My focus in the past year or so, was to ensure that Joeri was prepared to take on this important role."

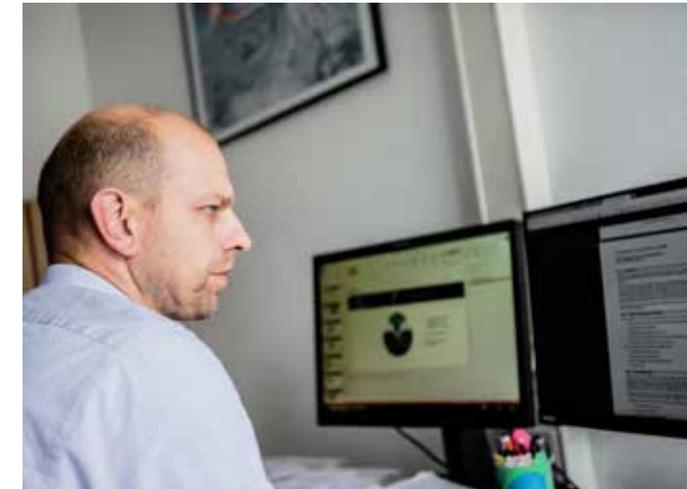
The Compliance team is 11-strong and completes over 150 audits each year. This experienced, well-trained team is the conduit that sparks many improvements and collaborative efforts in Cargolux. Taking an umbrella view is easy for a team that moves through the organization as a natural part of its work process.

From the creation of the audit plan, to communicating with every part of the organization, to ensuring audit execution and wrap-up; this team depends upon the Cargolux integrated approach. Always striving for improvement, Compliance uses systems and process that allow compliance monitoring and verification to be part of the day-to-day work. Creating new KPIs, and performance standards within existing procedures, allows team members to have a 'real-time' view of many of the audits required by current legislation.

An important focus for the Quality & Compliance Monitoring team, of course, is response time to audit findings. Once a finding has been raised, it is tracked until resolution, including extensions or overdue activities. These parameters give an indication of the level of ability and commitment to quality within the different areas. "It's not enough to conduct audits and ensure every department is in compliance with current regulations," says Joeri. "My job is to ensure Compliance maintains positive and open communication links throughout the organization, as Graham did when he was in charge. We are the helpers. We can flag issues or get people together quickly to resolve a challenge." As Graham moves on to pursue studies in Astronomy, among other interests, Quality & Compliance Monitoring is in good hands. Graham and Joeri represent the history and the shining future of the department... and of Cargolux. ◻



**DEDICATION!** 150 INTERNAL AUDITS. +/- 300 CHECKS AND AUTHORIZATIONS. ASSISTANCE TO EXTERNAL AUDITORS FOR CARGOLUX AUDITS. VENDOR QUALITY CHECKS. PARTICIPATION IN THE IATA AUDIT POOL.



**“Compliance also conducts air-worthiness reviews for aircraft owned by external customers, Cargolux and Cargolux Italia.”**

# Transforming the World

CARGOLUX RECOGNIZES ITS RESPONSIBILITY FOR ADDRESSING ENVIRONMENTAL ISSUES AND IS EXCITED TO BE INVOLVED IN RAISING AWARENESS AMONG ITS STAFF AND THE INDUSTRY. **SUSTAINABILITY MAKES SENSE.** THE AIRLINE'S COMMITMENT IS ONGOING AND STRONG.

**C**argolux knows that embodying the Sustainable Development Goals can help provide options and potential. Each saving, whether fuel or paper; whether noise or CO2 emissions; is another step towards better business and a better environment. Our efforts in noise abatement and emissions control fall mainly into three Sustainable Development Goals.

Cargolux's fleet of modern Boeing 747-8 and 747-400 freighters are the world's quietest (producing less noise during take-off and landing) and most fuel-efficient in their class. That notwithstanding, Cargolux continues to seek new and innovative ways to ensure the lowest possible impact on surrounding communities and the environment, through efficient and conscious production, noise management, fuel optimization and consumption.

Cargolux strives to minimize the effect of its activities on communities. Noise control and monitoring, especially in Luxembourg where most of its aircraft movement takes place, is an important area of concern. Reduced take-off noise and fuel consumption are two significant measurable improvements. Cargolux aircraft fully comply with ICAO Chapter 4 - the most stringent aviation standard - and register a low 85db (747-400) and 59.5db (747-8) take-off noise footprint respectively.

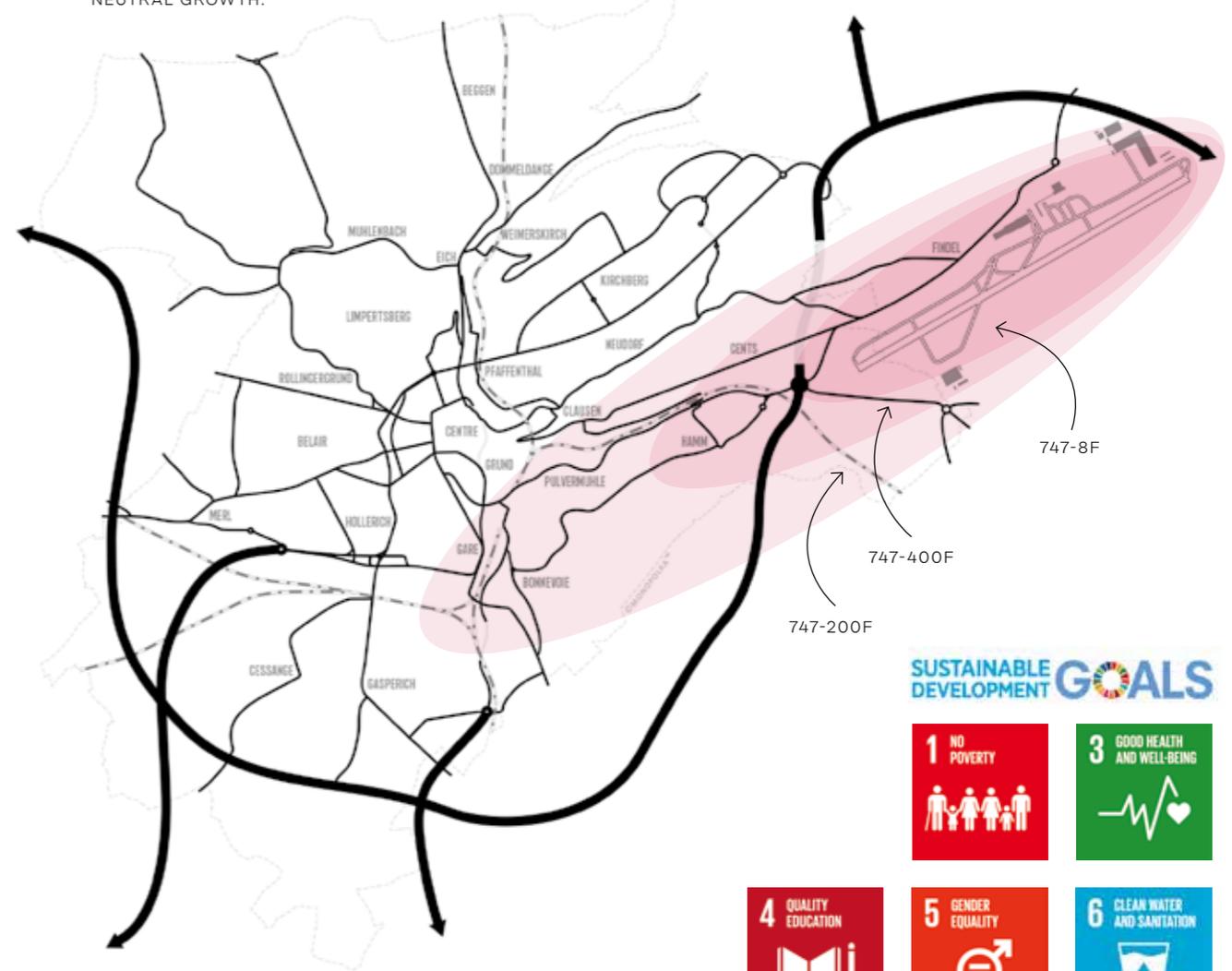
The 747-8 allows a Quiet Climb before reducing engine thrust, while overflying noise-sensitive areas.

Following IATA's targets, Cargolux has defined goals to reduce CO2 emissions and aims to eventually achieve carbon-neutral growth. In 2017, Cargolux reduced its CO2 footprint by 2.2%, (exceeding IATA's 1.5%/year goal). Beyond the standard fuel reduction methods, an Environmentally Friendly Beam (squAIR-timber) from Trinkaus-Solutions uses a humidity-resistant, cardboard fiber composite, made of sustainably sourced materials. With a weight of only 1.2 kilograms per meter, the beam is 80% lighter than conventional wood, allows more payload, and lower fuel consumption (lower emission). A container rental partnership with SkyCell offers pharma customers temperature-controlled solutions, with sustainable containers. Cargolux safely transports pharma products (+2°C to +8°C and +15°C to +25°C) over multiple days. The containers heighten service quality while lowering weight and increasing net volume – effectively reducing CO2 emissions as well.

These solutions contribute to Cargolux's lean philosophy and underline its sense of responsibility for the environment.

CARGOLUX HAS DEFINED NEAR- AND LONG-TERM GOALS THAT FOLLOW IATA'S TARGETS FOR AIRLINES TO **REDUCE CO2 EMISSIONS** WITH THE AIM TO EVENTUALLY ACHIEVE CARBON-NEUTRAL GROWTH.

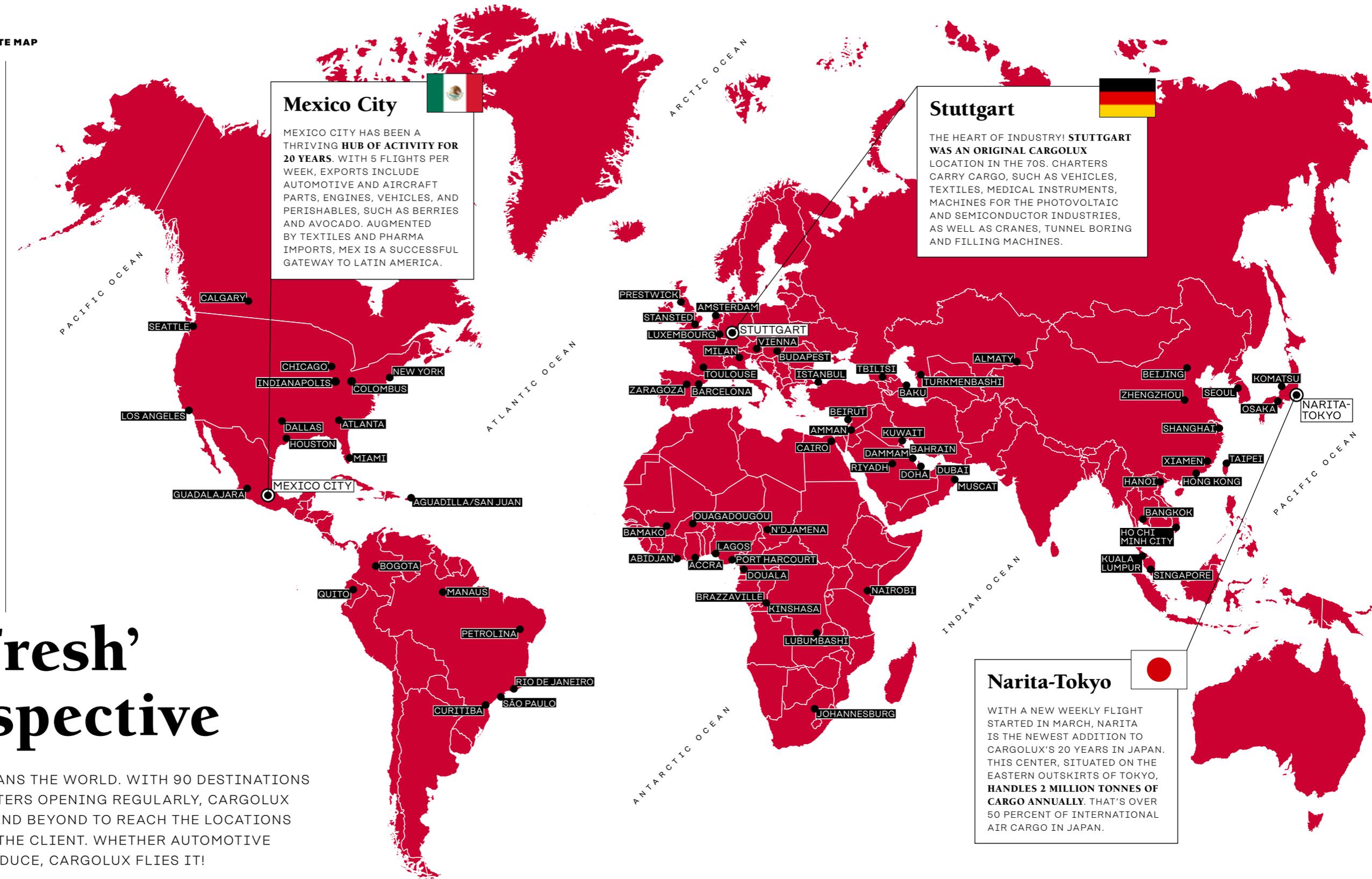
THE PERFORMANCE IMPROVEMENT PACKAGE (PIP) HAS A POSITIVE IMPACT ON FUEL CONSUMPTION AND **IMPROVES THE EFFICIENCY AND LIFE OF THE 747-8FS** THROUGH RETROFITS TO THE GENX ENGINES.



CARGOLUX HAS BEEN A SIGNATORY TO THE UNITED NATIONS GLOBAL COMPACT, PLEDGING TO RESPECT THEIR TEN PRINCIPLES SINCE 2007. THE 17 SUSTAINABLE DEVELOPMENT GOALS (SDGS) CAME INTO EFFECT IN 2016 AND FORM THE HEART OF THE UN 'AGENDA 2030'. THEY PROVIDE GUIDANCE ON SUSTAINABLE LIVING AND FOSTERING GOOD ENVIRONMENTAL PRACTICES FOR GOVERNMENTS, NGOS, COMMUNITIES, BUSINESS, AND INDIVIDUALS.



ROUTE MAP



### Mexico City



MEXICO CITY HAS BEEN A THRIVING HUB OF ACTIVITY FOR 20 YEARS. WITH 5 FLIGHTS PER WEEK, EXPORTS INCLUDE AUTOMOTIVE AND AIRCRAFT PARTS, ENGINES, VEHICLES, AND PERISHABLES, SUCH AS BERRIES AND AVOCADO. AUGMENTED BY TEXTILES AND PHARMA IMPORTS, MEX IS A SUCCESSFUL GATEWAY TO LATIN AMERICA.

### Stuttgart



THE HEART OF INDUSTRY! STUTTGART WAS AN ORIGINAL CARGOLUX LOCATION IN THE 70S. CHARTERS CARRY CARGO, SUCH AS VEHICLES, TEXTILES, MEDICAL INSTRUMENTS, MACHINES FOR THE PHOTOVOLTAIC AND SEMICONDUCTOR INDUSTRIES, AS WELL AS CRANES, TUNNEL BORING AND FILLING MACHINES.

### Narita-Tokyo



WITH A NEW WEEKLY FLIGHT STARTED IN MARCH, NARITA IS THE NEWEST ADDITION TO CARGOLUX'S 20 YEARS IN JAPAN. THIS CENTER, SITUATED ON THE EASTERN OUTSKIRTS OF TOKYO, HANDLES 2 MILLION TONNES OF CARGO ANNUALLY. THAT'S OVER 50 PERCENT OF INTERNATIONAL AIR CARGO IN JAPAN.

# A 'Fresh' Perspective

CARGOLUX SPANS THE WORLD. WITH 90 DESTINATIONS AND NEW CENTERS OPENING REGULARLY, CARGOLUX GOES ABOVE AND BEYOND TO REACH THE LOCATIONS REQUIRED BY THE CLIENT. WHETHER AUTOMOTIVE OR FRESH PRODUCE, CARGOLUX FLIES IT!

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# CHARLIE VICTOR

THE CARGOLUX MAGAZINE

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