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Media Release

Cargolux and va-Q-tec join forces in specialized container rental deal

Luxembourg/Würzburg, 4 October 2016 – Cargolux Airlines International S.A. and va-Q-tec have signed a global rental agreement for the use of va-Q-tec's advanced passive containers. With this move, Cargolux is able to further strengthen its portfolio and boost its CV Pharma product line that gives customers the most efficient and reliable service for time and temperature-sensitive pharma commodities. The use of va-Q-tec's thermal containers (va-Q-tainers) enables enhanced cool chain transportation without temperature deviation from production site to consignee, door to door.

“As a service-focused airline, we like to be proactive to emerging customer needs,” says Franco Nanna, Cargolux Director Global Logistics Services. “With the intuitive va-Q-tec passive solutions, Cargolux has the most appropriate and proven shipping tool for temperature sensitive healthcare products. At the same time, it enables quick and simple rental through Cargolux's centralized and dedicated ULD team, thus taking away a known burden from our customers. We're proud to join forces with va-Q-tec to ensure that the cold chain is preserved throughout the transportation process. With the many stakeholders in the supply chain, va-Q-tainer is a handling-friendly piece of equipment that can pass flawlessly from one user to the next”.

Dominic Hyde, Managing Director va-Q-tec Limited notes: “Cargolux has deep know-how in handling temperature-sensitive and valuable cargo. The partnership with Cargolux gives our customers what they have been asking for: the possibility to book flight and the va-Q-tainer Serviced Rental in one go to over 90 Cargolux destinations within a one-way rental service. We are excited to partner with Cargolux and jointly grow our business together.”

Cargolux has just recently announced a new direct flight from Europe to Aguadilla, Puerto Rico that mainly caters to the needs of the pharma industry. The service will benefit from the extensive use of va-Q-tec high tech thermal packaging solutions that are ideally suited for this kind of operation.

“We are very happy to add va-Q-tec to our service offerings especially on our Puerto Rico cool chain flights,” says Stavros Evangelakakis, Manager Global Product Management at Cargolux. “We are equally happy to welcome the first customers who support the new service from Puerto Rico to Europe and who will greatly benefit from our endorsement of va-Q-tec.”

Va-q-tec's advanced passive packaging solutions incorporate phase change material and vacuum insulation panels to provide a safe environment for the transportation of valuable pharmaceutical products. The company develops various Phase Change Materials that absorb and store thermal energy during a freezing or heating process to perfectly maintain the required product storage temperature for the duration of transportation. Vacuum insulation panels are designed and manufactured in-house to ensure the highest quality thermal protection for temperature-sensitive products even in extreme ambient conditions. Together

with Cargolux's advanced 747 freighters, the va-Q-tainers offer the best combination for the specialized needs of pharma shippers.

About Cargolux Airlines International

Cargolux, based in Luxembourg, is Europe's leading all-cargo airline with a modern and efficient fleet composed of 14 Boeing 747-8 freighters and 12 Boeing 747-400 freighters. The Cargolux worldwide network covers 90 destinations, some 70 of which are served on scheduled all-cargo flights. The company has more than 85 offices in over 50 countries, and operates an extensive global trucking network to more than 250 destinations as well as full and part-charter services. Cargolux also offers third-party maintenance at its modern two-bay maintenance hangar in Luxembourg. The company is specialized in B747 line and hangar maintenance up to and including C-Checks. It offers a range of specialized maintenance services and holds line maintenance approval for 777 aircraft. The Cargolux Group employs close to 1,900 staff worldwide.

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About va-Q-tec

va-Q-tec is a leading provider of high performance products and solutions in the field of thermal insulation. The Company develops, manufactures and sells innovative, vacuum insulation panels ("VIPs") and phase change materials ("PCMs") for reliable and energy efficient temperature control and insulation. Furthermore, by optimally integrating VIPs and PCMs, va-Q-tec manufactures passive thermal packaging solutions (containers and boxes), which offer constant temperature conditions between 24 and over 200 hours without using external energy sources. Within its rental services business, the company has built a global partner network to provide for an extensive fleet of containers and boxes fulfilling highly demanding thermal protection standards in temperature sensitive supply chains. Besides Healthcare & Logistics as main market, va-Q-tec addresses additional markets such as Appliances & Food, Technics & Industry, Building and Mobility. The strongly growing Company was founded in 2001, and has its headquarters in Würzburg. More information on va-Q-tec under www.va-q-tec.com.

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