



Newsletter 

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Welcome Cargolux Italia

The domino effect of a crisis which started in the finance sphere has hit us all in one way or the other and signs of recovery are still slow to materialize.

The main problem for us is the reduced yields.

These are not sustainable and will have to move up the moment the demand/supply gap justifies this.

Cargolux remains strongly convinced that new and fresh opportunities will rise from the current difficult context.

With this forward-looking state-of-mind the company has engaged into a venture called Cargolux Italia, together with an Italian financial partner.

Cargolux Italia is a fully certified Italian Carrier operating a Boeing 747-400F aircraft. Based in Milan, the airline will initially serve the Milan-Hong-Kong route, while eyeing further expansion in Asia once the Hong-Kong operation has reached its cruising speed.

Cargolux Airlines International is acting as sole GSA for Cargolux Italia. In this role, we hope to deliver the same level of service, quality and know-how to its customers as we deliver to our customer base and look forward to a long and fruitful collaboration between the two airlines.

Best regards,

Robert van de Weg

Senior Vice-President Sales and Marketing

For more information please check Cargolux Italia's web site under: www.cargoluxitalia.com.

Market Information



Airfreighted Perishables Affected by the World Crisis?

Amid the current turbulence of the global economic downturn, there has been a noticeable change in the volume of fresh produce being sent by air in general. Obviously people are consuming less fruit and vegetables, especially the more expensive tropical fruits like mango and papaya. But, in general, perishables have declined less than general freight.

Europe imports a lot more perishables than it exports. In the first quarter of 2009, European airfreight imports of perishables (fruits, vegetables, flowers, meat etc) were down almost 15 per cent versus last year. Even though this is a huge decline, it is not as big as the 20 per cent overall decline for airfreight.

Perishables by air from Africa to Europe were down 13 per cent, from Asia to Europe down 29 per cent, from Latin America to Europe down 16 per cent and from North America to Europe down 25 per cent.

Perishable exports from Europe declined by 12 per cent in Q1. Of all the perishable imports by air into Europe, fruits were down 30 per cent in the first quarter of the year versus 2008. Flower imports into Europe were much less affected and it seems that people still seem to buy a relative large number of flowers, since imports were only down by 4 per cent for the period year-on-year. Vegetable imports by air into Europe declined by 7 per cent. So it seems that vegetables and flowers are much less affected by the crisis than fruits.

US perishable imports by air declined by 11 per cent, whereas their perishable exports declined by 12 per cent, again also lower than for general airfreight. At the moment, the main demand for air freighted fresh produces are flowers and fruits from Colombia, Ecuador and Kenya; fruits from Brazil, Ghana, Ivory Coast; fruit and vegetables from South Africa; vegetables and meat from the US; vegetables from Europe; and flowers and fruits from Thailand.

In order to best accommodate perishable shipments, Cargolux invested in cooling capabilities, state-of-the-art aircraft and training and hiring the best people. Luxembourg's modern cargo centre has 20 cooling positions available with individual temperature control that can accommodate 40 10-ft units, plus two cool chambers for smaller shipments, plus a vacuum cooler for flowers which can be used upon client's request.

Network Information



Hola Quito!

Cargolux currently operates three weekly flights through Ecuador, mainly uplifting fresh flowers.

This service is complemented with additional fifth freedom cargo originating in Brazil, Chile and Panama.

After having served Cotopaxi International Airport at Latacunga - Ecuador, for almost eight years, Cargolux was asked to switch airports, at least during a three months period. The Government of Ecuador decided to revamp Latacunga Airport to include a new passenger terminal, a new warehouse and refurbishment of the runway. Between 15 of June and 16 of September 2009, Cargolux will therefore be landing at Mariscal International Airport in the Ecuador capital, Quito.

The airport is situated inside the city, in the Andes of northern Ecuador and surrounded by high mountains. The airport was built 73 years ago and has undergone major works in the 1970s. It is located on a plateau at the western side of the valley, 2,813 meters above sea level.

Due its particularities, the Cargolux crews had to undergo special training on the company's 747-400 simulator.

The first flight into Quito took place on 16 June, with LX-VCV touching-down at 01.15 p.m. local time. In the afternoon, QUIPORT, the local airport authority, honored the Cargolux aircraft with a christening ceremony performed by two airport fire brigade trucks. At 01.21 p.m., the flowers were loaded, the doors closed and thanks to a quick and safe operation performed by EMSA Servisair, the ramp handler assisted and supervised by Mawney, Cargolux's GSA in Ecuador, LX-VCV flew safely to its next destination, Bogota Airport in Colombia, to collect yet more flowers destined for Luxembourg.

Cargolux intends to eventually return to Latacunga Airport once the constructions works are completed.

Commodities



Cargolux Returns 2 Corvette C6R GT1 Race Cars After the 2009 Le Mans 24-hour-Race

Earlier in June, following the 2009 Le Mans 24-hour-race, Cargolux's responsibility was to return 2 impressive Corvette C6R GT1 race cars from Le Mans back to their workshop in

New Hudson, Michigan.

The famous shipment was trucked from Le Mans to London Heathrow, then delivered to Cargolux's London office and trucked to Luxembourg.

From Cargolux's head office in Luxembourg, the two corvettes were flown on board one of the company's B747-400 freighters to Chicago O'Hare International Airport and trucked from there to the P&M workshops at New Hudson, Michigan.

The Corvette race car weighs 1200 kilos approx. and has a horse power of 590, a length of 178,7 inches and a width of 78,7 inches. Agent was First Air of the U.K. (www.first-air.com), specialist in arranging international freight forwarding and transport planning in the complex of motor sport and other specialized areas, on behalf of Pratt &



Furry Guests

On 26 July 2009, three Bornean orang-utans boarded CV 7317 in Auckland/New Zealand, under the expert care of their attendants and the Cargolux Auckland staff, for their flight to a new home in the United States.

First stop was Los Angeles where the orang-utans 'Indra', now 28, her daughter Intan, 20, and her father 'Horst', 31, remained in quarantine for one month, before continuing their journey to their final destination 'Busch Gardens Zoo' in Tampa/Florida, where they will join four other Bornean orang-utans in the zoo's captive breeding programme.

Horst has been selected especially for of his excellent bloodline.

Indra has a long history. She came to Auckland from Rotterdam Zoo in the Netherlands in 1983 as the first orang-utan.

Prior to the trip, special permits for the transportation were required, with approval from the New Zealand and the U.S. authorities, respecting all aviation and Cargolux security measures required for the transportation of such rare and valuable guests. The animals travelled in custom-built 200 kilo aluminium crates in the presence of their attendants.

Cargolux, as a member of the AATA, the Animal Transportation Association, adheres to the principles established by this organization for the humane transport of animals.

It has been reported that the trio arrived in Los Angeles in good shape, ready for the next leg of their journey to Tampa/Florida, where they are already impatiently awaited by their new family members of Busch Gardens Zoo. Orang-utans are an endangered species, because their natural habitat - the tropical forests of Borneo and Sumatra - have considerably been limited in size over the years.



Heavy Drilling Equipment Transported to Abu Dhabi

On 27 July 2009, Cargolux was entrusted with the transportation of two offsize pieces, heavy drilling equipment with spare parts, by Bauer of Schrobenhausen/Germany (www.bauer.de).

Transportation of these pieces, both with a length of 17,60 m and a width of 1,20 m and each weighing 5,9 tons, was arranged by the Hartrodt group's (www.hartrodt.com) Munich office and trucked by Bauer's own truck from Schrobenhausen to Luxembourg, where the shipment was loaded on a Cargolux flight to Abu Dhabi under the supervision of the company's loadcontrol management.



Helicopter On Board

On July 18th, another interesting shipment was loaded onboard Cargolux aircraft, an EC 145 helicopter made by EUROCOPTER in Donauwoerth/Germany (www.eurocopter.com).

This impressive helicopter of latest technology, with low noise and vibration levels, is a modern twin-engine helicopter of the small-medium sized category, especially used for multi-purpose missions over land and sea. Its length measures 10,2 metres and the helicopter has a maximum take-off weight of 3.585kg. It was fetched at the shipper's premises in Donauwoerth, then trucked in 3 separate pieces to Luxembourg and flown onboard CV 7964 to Singapore.

The Eurocopter group is a subsidiary of EADS, one of the three largest aerospace groups in the world.

This shipment was arranged via agent Geis-SDV, Munich. Geis-SDV offers the entire spectrum of logistics services in air and sea freight, project shipment and contract logistics. (www.geis-sdv.com).



Meet Cargolux Los Angeles

Cargolux Los Angeles was opened in October 1993.

Originally, Los Angeles was served with a twice weekly service on Saturdays and Wednesdays. By January 2000 a third flight was introduced, operating on Sundays, followed by additional frequencies in April 2002 (new Friday service), January 2003 (new Sunday service), and September 2003 (new Friday service). Cargolux operated six weekly freighters until April 2008 when the frequencies were reduced to five per week, as currently scheduled.

Tonnages and load factors in and out of Los Angeles have been consistently high, notwithstanding the current economic situation worldwide.

Los Angeles is the main cargo gateway for the entire South-West USA and commodities vary widely. Besides consolidated cargo, Cargolux carries large volumes of high-tech and capital equipment items, aerospace components, fresh produce, cars (mostly test cars and prototypes), racehorses, pharmaceuticals, helicopters, fashion and apparel and exhibition goods.

Additional scheduled truck services are also available to and from all other major US cities. Overnight service is standard to all South-West USA destinations.

The station currently consists of 12 staff (6 Sales and Accounting / 5 Operations / 1 Maintenance).

The Los Angeles Cargolux team consists of active people who enjoy what California has to offer - beaches, deserts, mountains and plenty of sunshine to enjoy them. The team has an international background with several members originally from countries such as Argentina, Belgium, Japan, Iran and the Philippines.

Events



Supply Chain & Transport Awards 2009

The 3rd Annual Supply Chain and Transport Awards were presented at a lavish ceremony at Mina A'Salam, Dubai on Monday 1 June 2009, where Cargolux was named Cargo Airline of the year.

It brought together more than 200 top executives from the Middle East transportation and logistics industries.

The SCATA's aim to raise the profile of the industry and reward and recognize those that have made significant contributions to the progression and development of the region's supply chain industry. The awards acknowledge the leaders as well as the newcomers who have invested in technology, implemented winning strategies and invested both time and resources to ensure the local industry not only meets international standards but often exceeds them.

17 awards were presented at the ceremony with categories covering the logistics, sea freight and air cargo sectors. The winners were judged by a prestigious panel of industry figureheads, selected from within the Middle East logistics industry.

Walid Akawi, CEO of ITP Publishing Group, said: 'We are proud to hold the third Supply Chain and Transport Awards and are delighted with the level of interest and participation that the industry has shown this year. The awards reflect Logistics Middle East's standing in the Middle East's supply chain industry and it is our pleasure to give something back. The winners were well deserved and our congratulations go out to them all'.

The evening ended with His Excellency Sultan Ahmed bin Sulayem, Chairman of Dubai World, being honored with the Hall of Fame Award. New this year, the Hall of Fame Award was introduced following a large number of requests from the logistics industry.



Welcome Back to the Caspian Air Cargo Summit!

Established in 2006, The Caspian Air Cargo Summit is the largest and most comprehensive aviation event in the region, bringing the international air cargo market leaders to Baku/Azerbaijan.

The ideal one-stop platform to find out more about the latest developments in CIS/Central Asia and its growing significance in the global aviation industry.

This conference provides unrivalled business opportunities and is a platform to meet and network with leading regulators, airlines, airports, project developers and aviation service providers.

The conference is organized by Euroavia International, in cooperation with Silk Way Airlines.

This year's Caspian Air Cargo Summit was held on 9 and 10 June at the newly built Hotel Holiday Inn at Baku's Heydar Aliyev International Airport, with participants from the major European countries, the United States, the Middle East, Russia and from the surrounding countries like Georgia, Kazakhstan, Turkmenistan, Kyrgyzstan, Uzbekistan, and Afghanistan.

Cargolux's President and CEO, Ulrich Ogiermann, was among the speakers of the conference, giving a special presentation on the consequences of the economic turbulences for the air transport industry. Other speakers highlighted the emerging opportunities in the region, while Seabury's Sr. Vice-President, Mr. Gert-Jan Jansen, presented the latest air cargo trends.

In addition, the latest developments in air transport policy were discussed by government representatives from

various countries. All speeches were available in English, Russian and Azeri. Baku has developed into an important cargo transit hub for Europe, Asia and the Middle East.

In cooperation with Azal Cargo - Silk Way Airlines, Cargolux has served this Central Asian gateway since 2001, offering daily flights from Luxembourg to Baku with continuation to the company's Asian destinations and returning from Asia. From the company's hub in Luxembourg, all Baku flights connect with its worldwide route network and its European road feeder services.



New Facilities in Frankfurt

On 20 July, 2009, Cargolux Frankfurt together with representatives of Cargolux head office, were invited by DB Schenker to inaugurate their new European air freight hub at Frankfurt Airport where a CV B747-400F model, plus 3 CV containers, one AMA30378CV, one AKE31300CV and one cool container were on display when customers and guests of politics and business joined the festivities.

The new facility will merge import and export units, operational so far at different sites, into one single unit right at the airport. Operations at DB Schenker's CargoCity Sued Logistics Center started in early August, with 15,000 square meters of warehouse space on the ground floor, bundling cargo shipments on behalf of industrial and trade customers from around the world for temporary storage and processing for onward transportation.

The second floor of the facility comprises around 10,000 square meter warehouse space for spare aircraft parts, while the hall on the top floor was built without columns for easy storage of outsize cargo.

Latest technologies were implemented, ensuring quality and efficiency at DB Schenker's new European hub, presenting an essential turntable within their international air freight network.

"Globally, Cargolux (CV) is a reliable partner for Schenker Deutschland AG, in support of our company's worldwide airfreight transportation. The Cargolux equipment, route network as well as the know-how of the Cargolux staff are basis of our excellent cooperation. This also led to the continuation of the 'Southern Connex flights' to the USA - successful operation which was initiated 2 1/2 years ago with Cargolux, connecting the most important European industrial centres with all vital regions of the USA via DB Schenker's Europe hub Frankfurt on a twice weekly basis" states Joachim Fiebig, Executive Vice-President Airfreight (www.dbschenker.de)



Meet Us

Cargolux will participate in the 15th Air Freight Asia Conference & Exhibition, which will take place in Hong Kong from Sept. 8 - 10, 2009.

Several logistics experts will join the conference as panel members to share their views and experience, and offer possible solutions for the current economic conditions in the transport industry to some 300 delegates expected to attend the AFA 2009 in Hong Kong in September.

Chaired by leading media specialists, the four panels – two each on September 8 and September 9 – will discuss four particular issues affecting the global transport industry in general and air cargo and logistics in particular: On behalf of Cargolux, Alain Breuer, Head of Security, will participate in the panel of 8 Sept. in session two on topic 'Will 100% cargo screening create safer skies', while a group of Cargolux representatives from Cargolux Hong Kong and Cargolux Head Office will be available for clients and press members in the exhibition hall at Cargolux's booth no. 5C29, located next to the buffet area of the exhibition hall. Parallel to the Air Freight Asia 2009, the Asian Aerospace International will take place from Sept. 7 - 10. (www.airfreightasia.com).

Earlier in May 2009, Cargolux participated in the 4th Air Cargo Europe which is linked to the Transport Logistic.

The Air Cargo Europe takes place every other year on Munich's fair grounds, an exhibition and conference for the global air cargo business, with around 48,000 visitors from 112 countries in 2009, exceeding all expectations! The 11,000 sqm exhibition hall accommodated 182 companies of 35 countries. A group of Cargolux representatives from the various regions met clients and press members at Cargolux's exhibition stand. Furthermore, Henrik Ambak, Vice-President, Head of Ground Services & Commercial IT spoke on 'Emission Trading in the EU' within the Air Cargo Europe Conference which took place in the mornings of 13 - 14 May. The next Air Cargo Europe/Transport Logistic will take place from 10 - 13 May 2011 in Munich.

Shortly after the Air Cargo Europe, Cargolux participated in a different event which took place at Luxembourg's conference centre on 19 May, the first Luxembourg CSR Forum, organized by the IMS, Luxembourg (Institute for Corporate Social Responsibility, Luxembourg), covering 6 conferences with 46 speakers, plus 9 workshops.

The target audience was composed of both the companies and the citizens of Luxembourg.

The CSR's objective was to further inform and sensitize about CSR, thus increasing the public awareness of the importance of CSR for Luxembourg in terms of image and reputation of the country. On behalf of Cargolux, Area 2 Press & Promotions Manager Renate Bechthold spoke on the company's long-standing tradition of regularly supporting local and international relief organizations. (p.43 of our annual report, on www.cargolux.com).

For more events, please view the enclosed link .

Contacts



Cargolux Frankfurt on the Move

ATTENTION : Cargolux Frankfurt is moving! (Office/Handling)

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